5 key areas of achievement, 5 future priorities adds up to

10 key areas for AIC Services at 10 years

2003 ➤ 2013 ➤ 2018
5 major areas of achievement over 10 years

2003

1. **AIC feed assurance schemes**
   - Standards further developed to meet Government, industry and consumer needs
   - Schemes have high penetration with feed compounders, merchants and ingredient suppliers
   - Effective recognition and engagement with UK and EU governments.

2. **Creation of the Agribusiness brand**
   - Developed successfully a conference dedicated to the agri-supply industry
   - Enhanced AIC recognition with governments
   - Gained increased engagement with AIC Members, stakeholders and the media
   - Maintained Member understanding of key issues within political, scientific and business sectors.

3. **Ensuring delivery of safe feed onto UK farms**
   - Standards further developed to meet Government, industry and consumer needs
   - Schemes have high penetration with feed compounders, merchants and ingredient suppliers
   - Effective recognition and engagement with UK and EU governments.

4. **Enhancing AIC’s influence and developing industry’s skills**
   - Developed successfully a conference dedicated to the agri-supply industry
   - Enhanced AIC recognition with governments
   - Gained increased engagement with AIC Members, stakeholders and the media
   - Maintained Member understanding of key issues within political, scientific and business sectors.
Launched the Fertiliser Industry Assurance Scheme to meet recent need for national security – independently to improve security

High uptake across the industry from manufacture to farmgate

Recognised as leading across Europe as leading in achieving security

Formed farm security schemes.

Creating recognition of professional standards in UK feed advice

• Developed and launched the Feed Adviser Register
• Introduced concept of core competences for feed advisers
• Aided the drive to reduce greenhouse gas emissions from livestock sector.

Am achievement

A small team of staff, but it is supported by a range of working committees comprising people, too many to list, who give of time and expertise to ensure schemes and projects developed by AIC are purpose and pragmatic to implement. Without their engagement, achievements would not have been possible.

Providing a due diligence defence across the supply industry
5 future priorities 2013 to 2018

2013

1. Continually improve UK feed assurance schemes
   - Liaise with competent authorities and stakeholders to gain increased recognition
   - Develop codes and standards to meet consumer needs
   - Extend liaison with similar schemes across Europe
   - Maintain horizon scanning for future issues.

Meeting supply chain needs

2. Develop the Agribusiness brand
   - Evolve the brand to meet needs of Members and stakeholders who attend
   - Seek further delegate engagement to increase influencing skills
   - Attract most relevant and respected speakers
   - Increase utilisation of the brand across the year.

Leading and influencing industry opinion

3. Extend FIAS principles
   - Ensure a ‘joined up’ approach to fertiliser security across Europe
   - Engage with farming organisations to join up security initiatives
   - Develop an incident group to deal with major issues.

Delivering joined up fertiliser security

4. Develop Feed Adviser Register to meet UK market needs
   - Develop continuing professional development programme
   - Continue to seek industry-wide uptake
   - Work to gain recognition with other relevant schemes and stakeholders.

Demonstrating professional standards

5. Continually develop appropriate technologies
   - Evaluate how new technologies may be relevant to assurance schemes
   - Assess role of emerging social media options for improved communications
   - Review how technology can add value for Members, participants and stakeholders.

Using innovation to deliver added value
AIC Services Ltd was founded in 2003 as the service arm of the Agricultural Industries Confederation. A decade on, it is appropriate to briefly look back and see what has been achieved; it is also timely to look forward.

Since its inception, AIC Services has been dedicated to providing support to the agricultural supply industries, especially in the fields of assurance, security and safety. Not only have existing schemes been developed and modernised, but new services have been developed.

Throughout the 10 years, the focus has been on a pragmatic approach that delivers practical methods to help industry satisfy regulatory needs and achieve best practice. This approach will continue in the years to come.

John Kelley Managing Director, AIC Services

5 key areas of achievement,
5 future priorities adds up to
10 key areas for AIC Services at 10 years

Assurance of feed delivered to farm
A due diligence framework for the agri-supply industry
An Agribusiness brand to influence and raise skills
Fertiliser security across the industry
Recognition of feed industry advisers
AIC Services
Confederation House, East of England Showground, Peterborough, PE2 6XE
Tel: 01733 385230    Fax: 01733 385270
www.agindustries.org.uk

TASCC provides a strong due diligence defence which is critical in the event of a feed or food related incident.

Richard Whitlock, Chairman, TASCC Working Group

Working with the European Seed Association, through AIC Services, has been invaluable at allowing the UK seed sector to protect its interests within Europe.

James Wallace
JE and VM Dalton Ltd

Since its inception in 2003, AIC Services’ dedication to the evolution and delivery of recognised and effective feed assurance schemes has given confidence not just to the UK feed, food and farming industries but also to regulators at home and abroad.

Dr Helen Raine, AIC Services Board Director

Agribusiness is one of the first dates in my work diary. We are in a people business and the networking opportunities are second to none. This combined with up to date speakers and topics make attendance a no-brainer.

Jon Duffy, Frontier Agriculture

FIAS is an important driver in Yara UK’s Product Stewardship Management System. We are proud to have been active participants in developing this industry initiative since its 2006 launch, and remain committed to expanding membership throughout our supply chain.

Rosie Carne, Yara UK

What is ESTA?

Why ESTA?

ESTA was jointly devised by the European Seed Association (ESA) and seed treatment manufacturers in response to the EU Directive (2010/21) which required insecticide seed treatments to ‘only be performed in professional seed treatment facilities.’

The directive results from incidences of bee deaths in parts of mainland Europe which were particularly associated with treated maize seed.

The industry has decided to act now before the extra burden of EU Legislation so it is important that the industry is seen to be leading the way in its responsibility for the end user and the environment.

Working with the European Seed Association, through AIC Services, has been invaluable at allowing the UK seed sector to protect its interests within Europe.

James Wallace
JE and VM Dalton Ltd

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